

Jacqui Perkins.

With you all the way

Results Based Leadership

*How to develop critical thinkers
- instead of simply 'doers'*



Leadership is about facilitating optimum results from your team towards a common goal.



The difference from transitioning from a worker to a leader, is that you are now in a position where you are not only responsible for your results, but you are responsible for the results of others ... and this is where the temptation to roll up our sleeves and do their job for them sometimes starts to creep in OR, we wish to micro manage them to do it OUR way.

One of the fundamental challenges I see in developing great leaders is to know how to communicate the vision and the goal of what you are trying to achieve, to them in such a way, that not only do they trust the information they are receiving, but they understand it and can act on it without us having to kick them up hill. What we need to know is how do we lead and manage the people that are on this journey with us, in meeting and exceeding our customers needs and working towards our company's vision and fulfilling our organisational purpose.

In this program you will learn

- To develop a coaching style of leadership to encourage commitment rather than simple compliance that develops only doers rather than thinkers AND doers!
- How to create critical thinkers as opposed to simply doers so that you do not create a culture of learned helplessness
- How to delegate and encourage ownership
- How to give constructive and positive feedback
- How to align the team to the values of the organisation to sustain and create culture we want
- How to manage the upwards to ensure that we can give our team the support and the resources they need to be successful
- How to develop their own leadership style and how to adapt it when necessary
- How to know when to TELL, when to INVOLVE and when to EMPOWER
- How to create self awareness and a leadership mission statement so that they know what they stand for and what their team can expect from them

The Results Based Leadership Program contains valuable, actionable learning that can be delivered to suit your requirements including coaching, consulting, facilitating and speaking.

Book a Consultation with Jacqui now to discuss your business needs

